



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Swiss Agency for Development
and Cooperation SDC

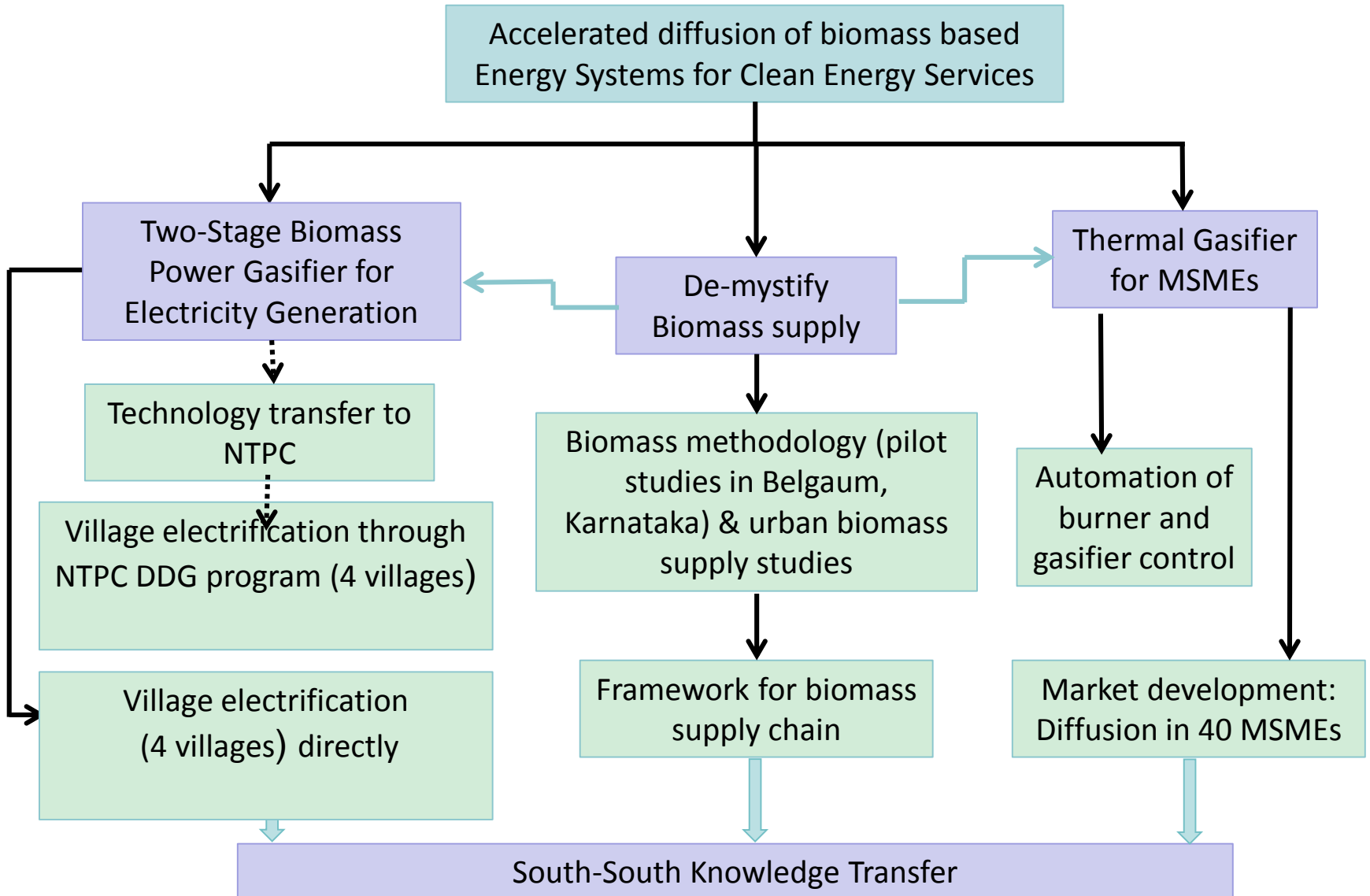


Policy Research Workshop

On How to enhance climate actions to meet a long-term goal



International and regional cooperation
TERI SDC Biomass partnership (TSBP) program





Context of India's MSME Sector....1

- India's Industrial sector - mix of large energy intensive industries and Micro, Small and Medium Enterprises (MSMEs) units
- MSME sector includes approximately **36.2 million enterprises** spread over 180 clusters
- Economic importance:
 - Around **8% of GDP**
 - **45% of manufacturing output; 40% of exports**
 - Employs approx **80.5 million people**; second largest after agriculture
- Energy context:
 - Approx **50% of total commercial energy use**
 - **Energy costs** accounts for **30 – 50%** of overall **production cost**
 - Widespread **use of locally available cheaper fuels**
 - Rural MSMEs - fuel wood/biomass energy
 - Urban MSMEs – coal, coke and other fossil fuels





Context of India's MSME Sector....2

■ Inherent challenges

- Overall sluggishness in the economy
- Rising input energy cost
- High levels of pollution
- High transaction cost and perceived risk of new technology adoption
- Lack of capital investment and information failure

■ Opportunity for Clean Technology

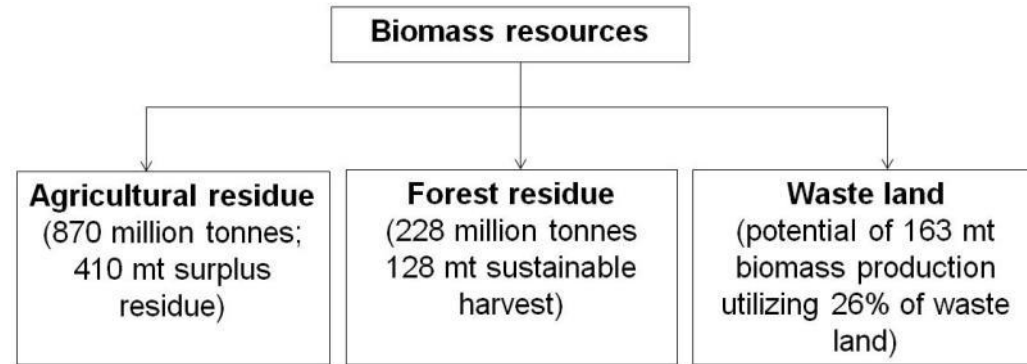
- Energy efficiency and fuel switching through renewable energy technology can play vital role for
 - Reaching to high untapped potential of wide range of MSMEs
 - Improving productivity and competitiveness
 - Solutions for complying with stringent environmental regulations





Biomass Energy in India

- **Biomass energy** an important **renewable energy resource** for India
- **150 million tonnes** per annum of **surplus biomass** is generated from different sources
- **Gasification technology** a viable alternative for efficient utilisation of surplus biomass
- **Biomass energy** is fast emerging as a potential for meeting **India's energy security** and for its **low-carbon development path**





SDC-TERI Partnership for promoting Biomass Gasifiers



1994 -1996: Biomass energy journey begins

- Silk Reeling in Karnataka

1997- 2000: Technology development & demonstration

- Textile Dyeing, Rubber, Puffed Rice

2001-2004 : Technology Replications

- Lead recovery, Namkeen & Khoya, Bakeries, Mid-day meal cooking, Candle making
- In 2002 foray into **decentralised power generation for rural electrification**

2005-2011 : Mainstreaming in MSMEs

- Replications and awareness through Local Service Providers
- New sectors – Powder Coating, Foundry (Sand drying), Non-ferrous melting furnace (aluminum, lead), Chemical industries
- Testing of small power gasifier in 7 villages
- Development of advanced 2-stage gasifiers

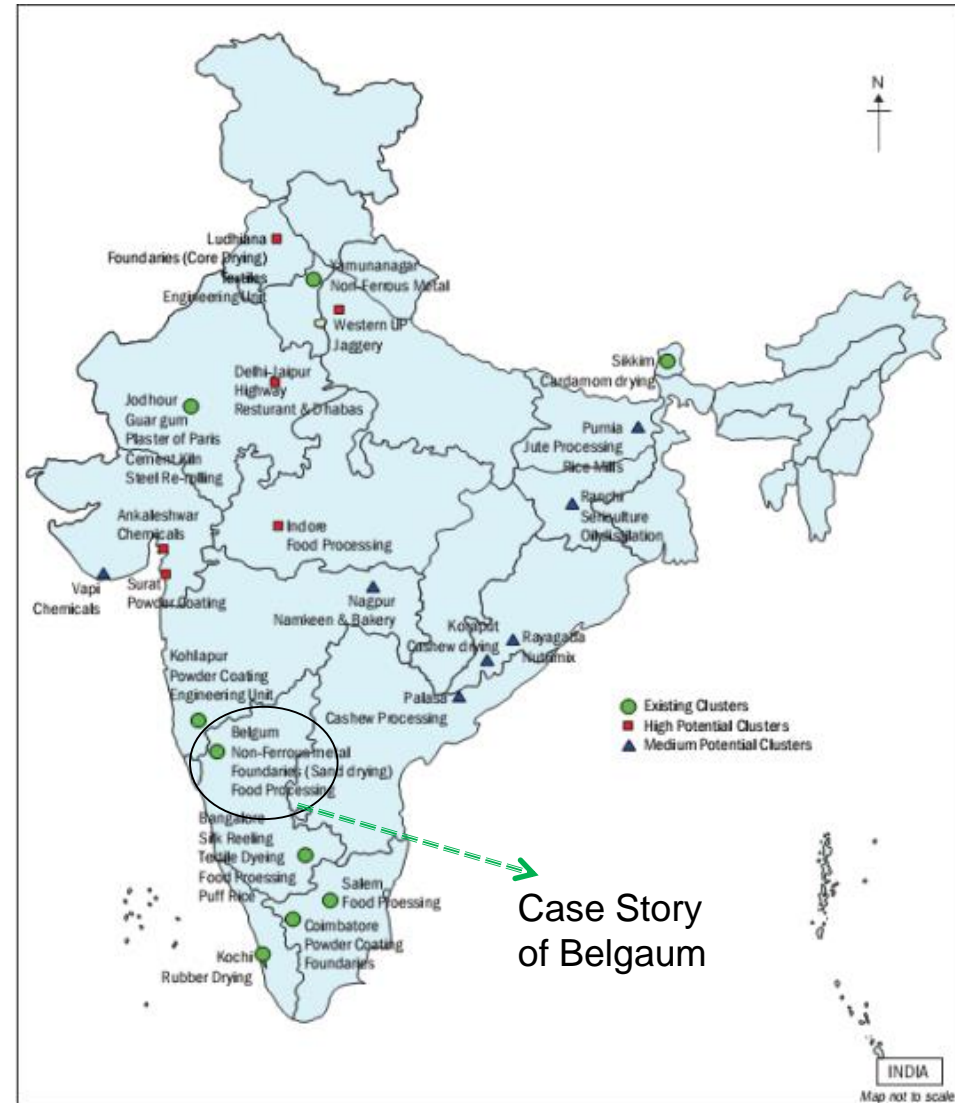
2013-2015 : Accelerated diffusion in MSMEs

- Scaling-up diffusion and expanding network of local delivery mechanism in new industrial cluster
- Technology automation of thermal gasifiers
- Implementation of 2-stage gasifier in four villages



Spin-offs and Replications

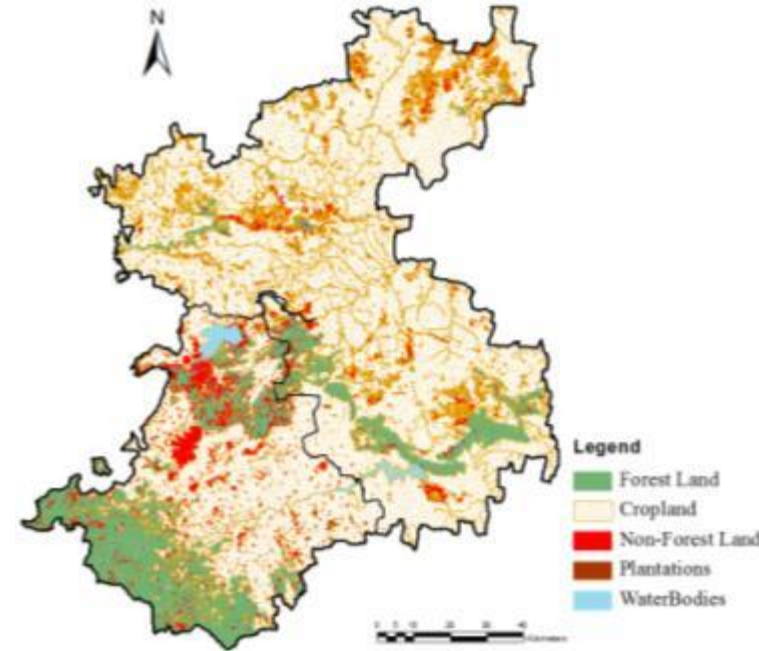
- **650+ thermal gasifiers** installed in different MSME sector across country
 - **Replications** have established biomass gasifiers as a **cost-effective energy delivery system**
 - Generated **positive spin-off effects** within and across clusters
 - **Local manufacturing** and services creating clean energy entrepreneurs and employment





Case Story of Belgaum

- **Reliable biomass supply chain**
 - 750,000 tons of surplus biomass residues
 - 650,000 tons of woody biomass auctioned from Forest depots
 - Biomass flows from private plantations in Maharashtra
- **Diversified and expanding industrial cluster**
 - 150+ foundries; 97% are small and medium scale; allied industries such as sand drying for foundry sector
 - Presence of Sugar, textile, minerals & metals, chemical and food processing/cooking MSME units



Cluster Development Approach for Dissemination

- **Cluster mapping** and identification
- **Creation of Local Delivery System** through an Entrepreneur
 - Identification and training of Local Manufacturer (LM) /Local Service Provider (LSP)
 - Mapping potential MSME units
 - Demonstration/Awareness workshops
- Local Manufacturer in **Belgaum** has installed **20+ biomass gasifier** systems
 - Aluminum smelting, food processing and sand drying (foundries)
 - **Expanding** to glass re-melting units, core baking and sand drying (foundries), food processing (milk/jaggery)



Lessons from Dissemination....1

Huge Untapped Potential

- Biomass gasifier systems can meet thermal energy capacity needs
 - 25 kWth - 3 MWth
 - Temperature requirements of 60°C – 1000°C
- Potential in MSME units such as:
 - Silk reeling, Textile dyeing, Hot water/steam generators
 - Food Processing
 - Non-Ferrous metal (Aluminum and Lead recycling), Powder Coating, Chemicals, Foundries (allied operations), Glass melting
 - Charcoal making, Brick making
 - Ceramics



Lessons from Dissemination....2

Economically Attractive

- Pay back period: 6 months (fossil fuel) to 2 years (biomass)
- Reduction in cost per unit of useful energy through gasification: 60-80% reduction (fossil fuels); 50% reduction (biomass fuels)
- Improved productivity and quality of end products due to better process/heat control

Cleaner Production

- Enforcement of environmental and pollution norms in MSME sector acting as driver for shift towards clean technologies/processes



🇨🇭 Lessons from Dissemination....3

Continuing Challenges

- Needs **customised/tailor-made system design** for each end-use application; impedes scaling-up
- **Supportive services** – local manufacturing and supply, maintenance, finance, skilled human resources – remain weak
- Sustainable biomass fuel **supply linkages** and local delivery mechanisms requires strengthening
- **Information failure** and slow pace of **technology up gradation** (system automation) resulting in limited scale-up



Thrust to Address Challenges

SDC-TERI Biomass Energy Project (2012-15)

- Developing **strategies and formulating enabling framework conditions** to scale-up dissemination, awareness creation, identification of new potential applications and clusters and strengthening local delivery systems
 - **Technology up gradation** through instrumentation and control systems – shift towards user friendly automated systems
 - Comprehensive **biomass supply chain analysis** in existing and new clusters
 - **Market development** by strengthening LM/LSPs and awareness-cum-demonstration workshops



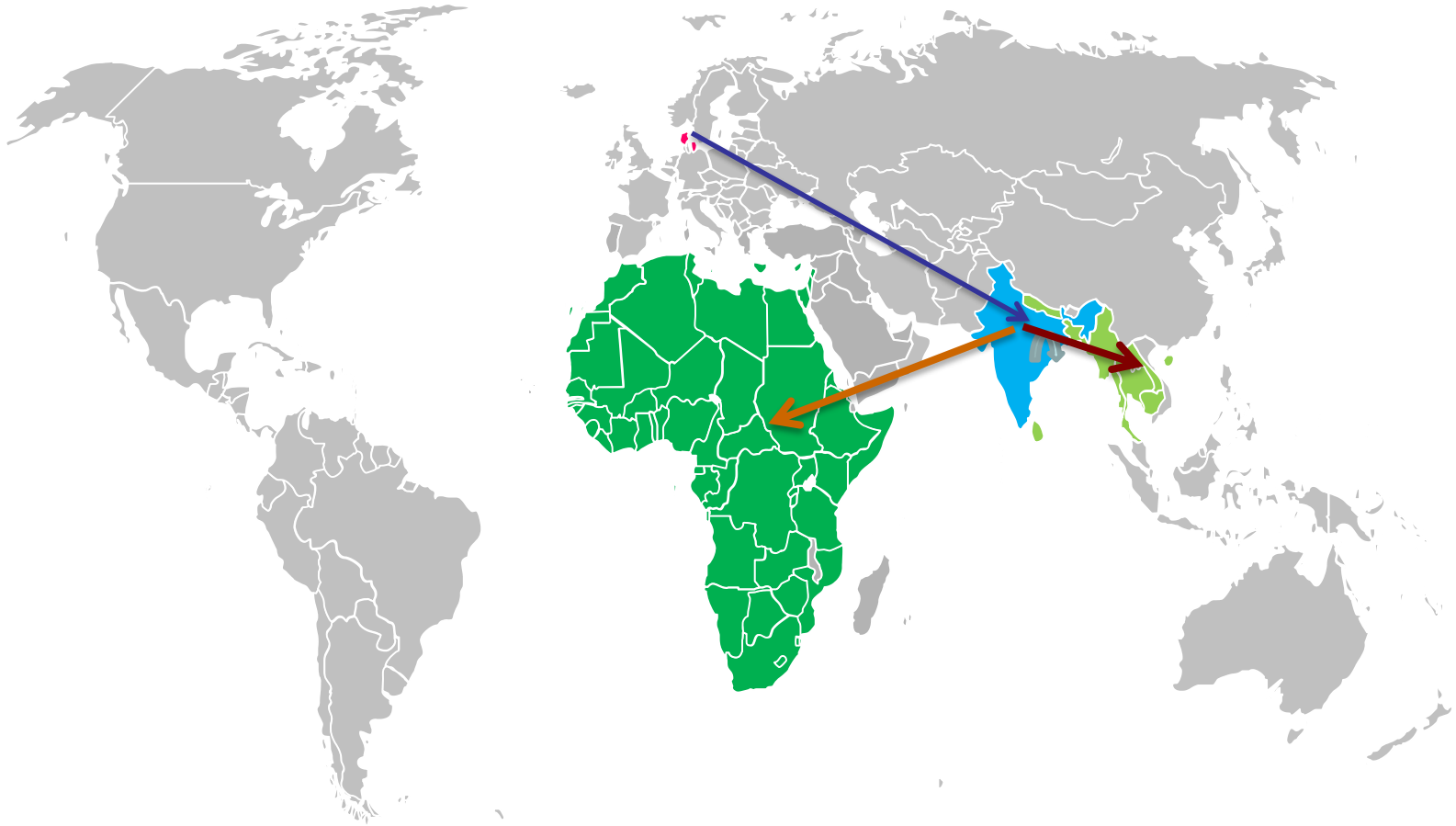
Way Forward for Scaling-up

- A **holistic energy policy** (regulations and economic instruments) specifically for MSME sector
- **Need to mobilise:**
 - **Industry associations** to *shift towards clean technologies*
 - **State governments** for *channeling renewable energy programmes/incentives to focus on MSME sector*
 - **District Industrial Centres** for *awareness/demonstration*
 - **Financial institutions** for *innovative financing products* for MSME clusters (equipment financing, priority lending status to link finance/cover risks)
 - **Technical institutions** for *skills development and training*
- A **Cluster Service approach** as model for accelerated diffusion
 - **Local manufacturer/Local Service Provider** = technology provider + local supplier + biomass fuel supplier + maintenance services/awareness creation





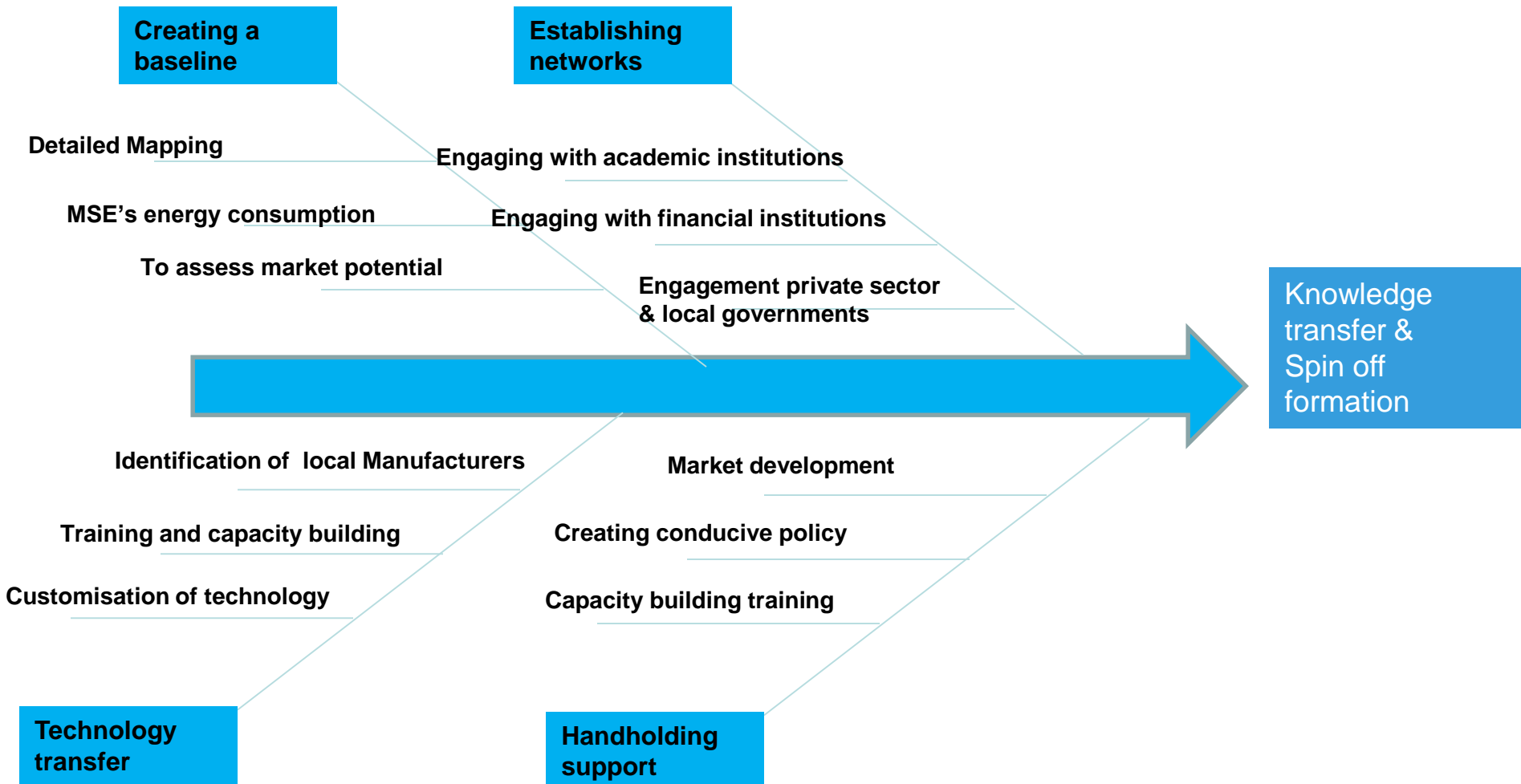
N-S and S-S technology transfer



Knowledge transfer framework



Creating Innovative Solutions
for a Sustainable Future



Thank You for Your Kind Attention



For further information, please contact:
nkram@teri.res.in shirish.sinha@eda.admin.ch
dhingras@teri.res.in