# "Target at the Audience — A Case in Sweden"

The Asia and the Pacific Regional Workshop on the Implementation of UNFCCC Article 6

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- The Swedish Climate Strategy

   Background
   Communication (Information) Strategy
   Specific Activities (Examples)
- A Survey in Germany on a movie,

The Day After Tomorrow

### Background (1) : Climate Objectives

- The goal of reducing national emissions of GHG by at least 4 % from 1990 levels by 2008 - 2010
- The environmental quality objective reduced climate impact requires Swedish emissions of GHG to decline by up to 50 % by 2050
  - Swedish emissions of GHG declined by 3.5 % between 1990 and 2002
  - Emissions from traffic are increasing

### Background (2) : Strategy

□ The Government proposed the "Swedish Climate Strategy" (hereafter, CS), and Riksdag adopted it.

#### □ This Strategy (CS) includes the following:

- Information to raise the level of knowledge on the climate issue
- Climate measures in local investment programs
- Promotion of alternative fuels, for example, ethanol.
- Promotion of electricity from renewable power production sources
- The Environmental Objectives Council will be tasked with co-ordinating the work of national authorities.

### Background (3): The Climate Campaign (1)

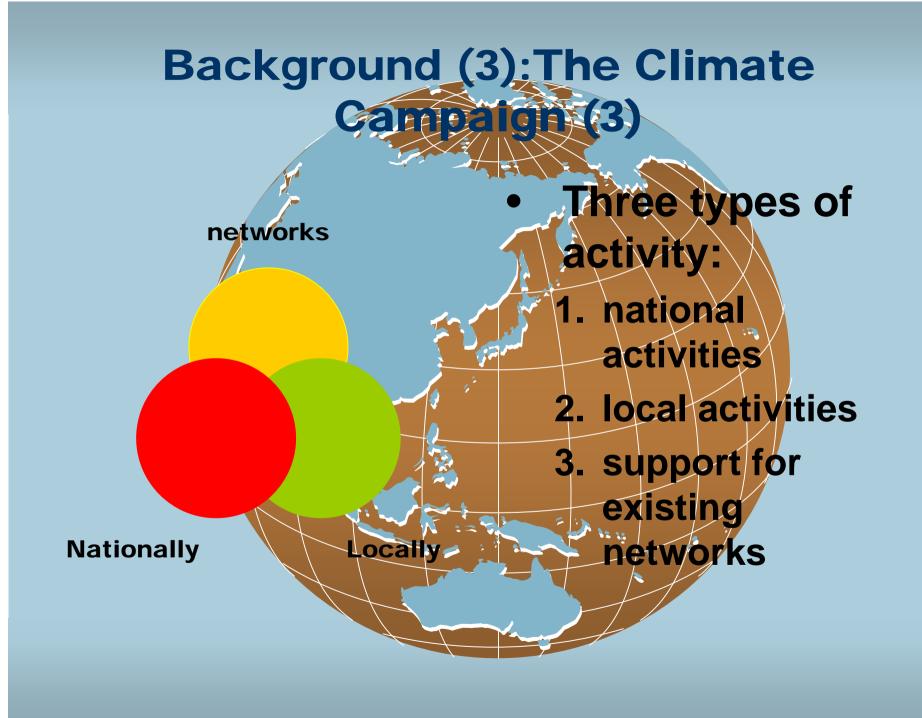
- The most important part of the Swedish CS
- An initiative be undertaken to provide in collaboration with:

public authorities, local councils, schools/ educational establishments, trade and industry voluntary organizations

- The Target Group = the population of Sweden (about 9 million)
- Initially, the initiative should last for three years 2002-2004, with 3.3 mil. Euro per year
- The Swedish EPA was given responsibility

### Background (3):The Climate Campaign (2)

- Three Aims:
  - 1. Increased knowledge of the causes of the accelerating greenhouse effect (focusing on emissions of carbon dioxide).
  - 2. Increased knowledge of the effects the accelerating greenhouse effect can have, based on the conclusions of IPCC.
  - 3. Increased knowledge of and changed attitude towards the amount of influence the individual can have on reducing the emission of greenhouse gases (GHG).



### Background (3): KLIMP(Local Climate Investment Program)

- Another important part of the Swedish CS, introduced in 2002
- A special grant, which local councils and other organizations can apply for to support local plans of action for reducing GHG emissions

## Background (4): Surveys

 In 2002 and 2003, a survey was conducted to gasp the Swedish people's level of knowledge on climate change and their attitudes to the various measures to combat it.

• Some results later

### **The Communication**

# Strategy (1)

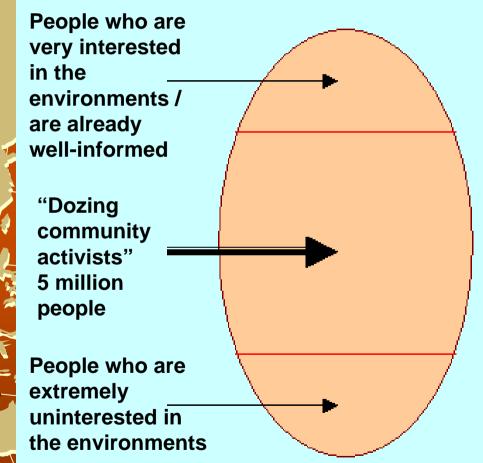
- It describes how to achieve the goals.
- The campaign has 3 levels of activity:
  - 1. National activities aiming to make the GHE an issue for everyone
  - 2. Local activities aiming to bring the issues closer to people's lives;
  - 3. Collaboration with already established networks for the climate issues in Sweden.
- The message should be adapted so that it can be communicated to various target groups
- It should have an integrated approach to communication.

# The Communication Strategy (2):

 The message should be directed at people, where the efforts would give the best return
 →
 Communication

Target Group

There are 3 kinds of people



### The Communication Strategy (3): "Dozing Community Activists"

- Open to new ideas and experiences
- Care about other people and believe that all people are equal
- Believe that social and environmental issues are important, but often feel that these issues are complex and elusive
- Do not mind doing their duty, as long as they know they are helping themselves and their surroundings

— and if it doesn't seem too difficult !!

## Cases (1): National Activities

- The primary aim is to arouse the interest of the target group and turn the GHE into a public issue.
- Examples
  - 1. Communications campaigns with the theme: "something strange keeps happening to the weather"
    - PR-activities and advertisements on TV
    - On billboards and in the daily press
    - A special websites
    - Direct mailing to creators of public opinions
  - 2. An IMAX-cinema next to the National Natural History Museum
    - The campaign has produced a short film about the GHE, shown before the start of the main

## Cases (2) : Local Activities (1)

 The aim is to raise the issue of the GHE in the local media; encourage people to build some networks

→ people realize GHE is an issue that affects people

Cases:
 1. On World Environment Day (June 5<sup>th</sup>) and
 in control of the Mability Mark (South)

in connection with Mobility Week (Sept. 22<sup>nd</sup>), many local activities organized all over the country

• To encourage people to meet up and hear about the GHE by rewarding

## Cases (2) : Local Activities (2)

- Cases: <u>Campaign on tire pressure</u>
  - 2. In 2003, a campaign was run with the National Road Administration, nationallevel organizations for automobiles and education and many NGO's:
    - In order to connect economical driving and correct tire pressures with the GHE
    - To check people's tire pressures for free around the country, handing out information about economical driving, tire pressures and the GHE
    - The campaign supported the local activities by advertising them in the local media

## Cases (2) Local Activities (3)



• Two of Sweden's most famous weathermen traveled around the country and spoke about the GHE and the fact that something strange keeps happening to the weather.

The general public and journalists were invited in about 30 strategically important locations.

### **Results of Survey (1) :** Changing people's attitudes as regards



- Have become more knowledgeable about what to do to reduce emissions of GHG.
- Their attitudes towards the issue has changed as well.
- 74% answered "Yes, absolutely" or "Yes, maybe" to the question about whether they could have some influence themselves on the GHE. In 2002, the figure was 68%.

### Results of Survey (2) : The credibility of the Swedish EPA on the climate issue increased

75%

81%

2002



 81% felt that the Swedish EPA was a credible organization on providing information about the GHE and climate changes, — as compared with 75% in 2002.

### A Survey on *The Day After Tomorrow* (1) Method

- Performed by members of PIK and supported by the European Climate Forum (ECF) and the German Environmental Ministry (BMU).
- Designed a panel study and interviewed people <u>right</u> <u>before</u> and <u>right after</u> they had seen the film.
- 9 June ~ 6 July 2004 in a movie theater in 6 cities (Berlin, Bremen, Magdeburg, Marburg, Munich, Potsdam) in Germany.
- On climate, climate change, climate policy, mitigation and adaptation options.
- 1330 people filled out <u>before the movie</u>. 1283 people answered <u>after</u> the movie (1118 matches).
- 4 weeks later, 149 telephone interviews were conducted.

### A Survey on *The Day After Tomorrow* (2) Findings

- The public was confronted by a very different reality: massive changes in their basic assumptions
- Awareness of the role of the oceans for the global climate and the vulnerability of social systems
- People became more optimistic about our ability to mitigate against climate change, and the film did not lead to any changes in their fear
- A much more positive image of (climate) science
- Triggered public policy responses much stronger than individual responses
- German climate policy is now seen more positively
- a more "<u>blood, sweat and tears</u>"-mode thinking was stimulated

