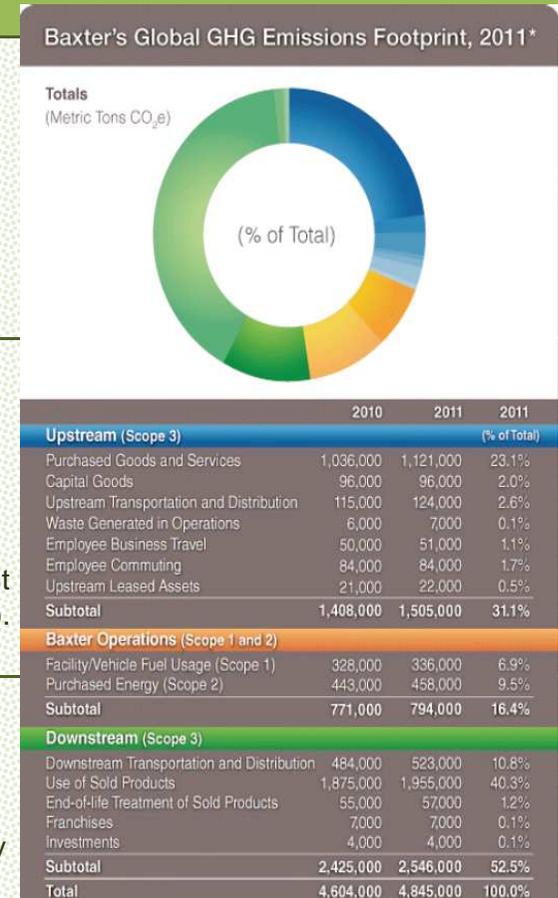


Questions	Answers
<p>❑ Background and purpose of reporting Scope 3 GHG emissions</p>	<p>Baxter's first step in accounting for Scope 3 greenhouse gas (GHG) emissions was estimating and reporting Scope 3 emissions associated with employee commuting, employee business travel and certain product distribution activities in the late 1990s. Baxter has responded to every Carbon Disclosure Project request for information since 2003 and has made each company response available to the public. Disclosure of Scope 3 GHG emissions helps Baxter better understand and focus on many emissions reduction opportunities.</p>
<p>❑ Accounting methodology</p>	<p>Prior to 2010, Baxter used various accounting methodologies to estimate Scope 3 GHG emissions for a number of Scope 3 emission categories. In 2010, Baxter consulted a draft of the new GHG Protocol Corporate Value Chain (Scope 3) Accounting and Reporting Standard. Baxter continues to use this methodology since it was finalized in 2011. Each year the company works to better quantify its Scope 3 emissions, which the company estimated to be 4.1 million metrics tons carbon dioxide equivalent (CO₂e) in 2011 (including Upstream and Downstream Scope 3 Emissions).</p>
<p>❑ Internal system for accounting</p>	<p>Baxter uses a web-based environmental management system to collect a wide range of data from its global facilities, including energy information, used to calculate GHG emissions. Baxter estimates and reports Scope 3 GHG emissions using established methodology, suitable GHG emissions factors for certain categories and specific GHG emissions data provided by some vendors.</p>
<p>❑ Use of accounting results</p>	<p>In addition to disclosing company Scope 3 GHG emissions on Baxter's website in the company's Sustainability Report, Baxter also uses the results in other ways such as with presentations with industry groups, collaboration and partnership with suppliers and with university education activities.</p>



Baxter Website:

<http://www.sustainability.baxter.com/environment-health-safety/environmental-performance/ghg-emissions-across-value-chain.html>

Questions	Answers																		
<p>❑ Benefits of managing Scope 3 GHG emissions</p>	<p>Information can be used for in-house employee education and shared with our company stakeholders including customers. Providing transparency of value chain GHG emissions has gained Baxter external recognition.</p>																		
<p>❑ Efforts to reduce Scope 3 GHG emissions in supply chain</p> <p>(1) http://sustainability.baxter.com/quick-links/case-studies/2011-report/e-impact-global-growth.html</p>	<p>Since 2009, Baxter has integrated 20 sustainability criteria (including management of GHG emissions) into its purchasing procedures to provide its procurement organization a framework to evaluate suppliers' sustainability initiatives. These criteria fall into five categories that align with Baxter's own sustainability efforts, including a category added in 2010 to evaluate suppliers' protection of human rights. Baxter conducts an annual survey of 100 select suppliers to evaluate their performance against these criteria.</p> <p>Baxter's e-Impact (1) program recognizes environmental initiatives launched in collaboration with the company's suppliers. Baxter employees are invited to submit examples of current and planned projects that will reduce environmental impact, and can view each other's submissions for ideas they may consider locally. If a project is successfully completed, Baxter leaders in Purchasing and Supplier Management and Environment, Health and Safety recognize both the supplier and the Baxter employee(s) with a certificate.</p>																		
<p>❑ Issues in supply chain emissions accounting</p>	<p>The Scope 3 emissions accounting methodology and data management options are evolving and improving for many Scope 3 GHG emission categories. Baxter works to first estimate GHG emissions for a specific Scope 3 emission category and then each year refine GHG estimates and obtain more information from Baxter suppliers and vendors.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="3" style="text-align: center;">Combined Results of Successful e-Impact Projects</th> </tr> <tr> <th></th> <th style="text-align: center;">2010</th> <th style="text-align: center;">2011</th> </tr> </thead> <tbody> <tr> <td>e-Impact Project Ideas Submitted</td> <td style="text-align: center;">5</td> <td style="text-align: center;">107</td> </tr> <tr> <td>e-Impact Projects Successfully Completed</td> <td style="text-align: center;">5</td> <td style="text-align: center;">41</td> </tr> <tr> <td>Cost Savings</td> <td style="text-align: center;">\$231,000</td> <td style="text-align: center;">\$3,100,000</td> </tr> <tr> <td>CO₂e Emissions Reduction</td> <td style="text-align: center;">162 metric tons</td> <td style="text-align: center;">15,000 metric tons</td> </tr> </tbody> </table>	Combined Results of Successful e-Impact Projects				2010	2011	e-Impact Project Ideas Submitted	5	107	e-Impact Projects Successfully Completed	5	41	Cost Savings	\$231,000	\$3,100,000	CO ₂ e Emissions Reduction	162 metric tons	15,000 metric tons
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<p>❑ Advice for those beginning to account for Scope 3 GHG emissions</p> <p style="text-align: right;">Baxter Website http://www.sustainability.baxter.com/supply-chain/managing-supplier-performance.html</p>	<p>Begin with Scope 3 GHG emission categories that allow easier accounting, such as business travel, and then gradually expand the estimating and reporting of Scope 3 GHG emissions in other Scope 3 categories. Work to develop internal systems and databases which will be useful to obtain and manage Scope 3 GHG emission information from year to year.</p> <p>Although certain resources may be required to develop and manage a companies' Scope 3 GHG emissions tracking system, various benefits could be realized in this area such as better meeting stakeholder requirements in reporting and reducing total value chain (Scope 1, Scope 2 and Scope 3) GHG emissions. Stakeholders include customers, investors, government agencies, environmental groups and industry associations. The sooner companies began measuring Scope 3 GHG emissions the more prepared they will be when stakeholders request or require company Scope 3 GHG information.</p>																		