

How that supply curve stretches ~3 Tbbl if the U.S. potential shown in *Winning the Oil End-game* scales, very approximately, to the world



Depending on future prices, additional such substitutions several- to manyfold larger than shown are also available *Probably much understated because scaling from U.S. to world should count abundant tropical cane potential; also, the estimate does not include emerging major options like algal oils

To scale from U.S. alternatives-to-oil potential in Mbbl/d achievable by the 2040s (at average cost \$16/bbl in 2004 \$: <u>www.oilendgame.com</u>) to world potential over 50 y, multiply the U.S. Mbbl/d × 146,000: 365 d/y × 50 y × 4 (for U.S. \rightarrow world market size) × 2 (for growth in services provided). Obviously actual resource dynamics are more complex and these multipliers are very rough, so **this result is only illustrative and indicative**.



Stretching oil supply curve ~3 Tbbl averts >1 trillion tonnes of carbon emissions and saves tens of trillions of dollars





857-kg curb mass (÷2), low drag, load ÷3, so 89 km/h on same power as normal a/c, so ready now for direct hydrogen fuel cells

137-liter 5000-psi H₂ storage
(small enough to package):
3.4 kg for 530-km range

35-kW fuel cell (small enough to afford early: ~32x less cumulative production needed to reach needed price)

35-kW load-leveling batteries

Utilities' emerging distributedresources portfolio (EPRI vision)



Graphic by Hank Courtright, Senior VP, Electric Power Research Institute, courtesy of Johnson Controls

Smart vehicle-to-grid (V2G) interface could be important Image: A state of the state o



The grid could recharge PHEVs with previously spilled night windpower, then lop daytime peak

- Cars are parked ~96% of the time
- PHEV batteries or FCEV fuel cells in a superefficient U.S. lightvehicle fleet have ~6–12× total U.S. electric generating capacity, so even modest V2G *displaces all coal and nuclear plants*
- First ~2 million US drivers selling that capacity back to utility where/when most valuable could earn back entire car cost
- Utilities love G2V: offpeak el. sales, ratebasing grid expansion, el. →transport GHG shift, battery finance, hi-tech customer bundle
- RMI and Tier One partners are engaged in a serious effort to bring profitable PHEVs, then "smart garages," to the U.S. market soon



Japan's energy achievements and opportunities

- Industrial efficiency ranges from #1 to more ordinary; even the best can improve markedly
- But 1970– transport & residential energy use more than doubled; trucks 2×, passenger cars >6×
- ◊ Car/truck fleet efficiency far below best exports; another ≥2× is available quickly at no extra cost
- Building efficiency unimpressive; needs mass retrofits, fully integrated new equipment & design
- Some excellent policies like "Top Runner", but need comprehensive barrier-busting, not just price
- Key: reward energy distributors not for selling more energy but for cutting customers' bills
- Japan is poor in fuels but rich in energy
- Biggest barrier: not realizing that opportunities for both efficiency and renewables are very large



Five heresies about implementation

- "It isn't happening—why not?" ignores the data
 - Total U.S. oil, coal, and energy use *fell* in 2005–06. Nobody noticed. Far more *could* happen if we paid attention and fixed the 60+ well-known market failures in buying en. efficiency
- Solutions must await global agreement (why?)
- Public policy isn't the only or the strongest key
 - Innovative competitive strategy, technology, and design, all from *business* coevolving with civil society, are more dynamic
- Public policy = taxes, subsidies, and mandates
 - Other instruments, such as car feebates and utility decoupling-and-shared-savings, seem more effective and attractive
- Pricing carbon will be valid and helpful—but not necessary, sufficient, or (probably) important
 - Ability to respond to price ("barrier-busting") matters more: see RMI's 1997 "Climate: Making Sense and Making Money"
 - Efficient carbon markets will clear at low or negative prices, because climate protection is generally *profitable, not costly*

We are the people we have been waiting for

"Only puny secrets need protection. Great discoveries are protected by public incredulity."

-Marshall McLuhan



www.rmi.org, www.oilendgame.com,

www.rmi.org/stanford, www.natcap.org,

www.smallisprofitable.org

